

Outline of the Seminar Courses

Target	Course Title	Theme	Length
Middle Management	Product Development Strategy	Product Development Strategy responding to Changes in the Social Environment	8 days
	Individual Life Insurance Marketing	Individual Life Insurance Sales Strategies responding to Changes in Life Insurance Market	8 days
	Information Technology	IT Utilization to support Corporate Management Strategy of a Life Insurance Company	8 days
	Asset Management	Asset Management Strategy from the Perspective of ALM and Risk Management	7 days
	Policy Administration	Formulation of Policy Administration System based on the Improvement of Customer Satisfaction	8 days
	Risk Management	Risk Management at Life Insurance Company	8 days
	Investment Risk Management	Essence of Investment Risk Management and ERM at a Life Insurance Company	4 days
Top Management	Top Executives Seminar	Highroad to Success in Corporate Management	4 days