

Indonesia

Contributed on Dec. 10, 2015

Mr. Hary Prasetyo

Position : Finance Director

Institution : PT Asuransi Jiwasraya

Participated in : 2012

We would like to thank you for the opportunity given by FALIA in sharing of the development of the insurance world. From the experience that we received in the FALIA seminar, it gave a lot of input to help to formulate to build effort the managerial strategies to optimize the role of insurers in educating people on the importance of insurance in Indonesia. So we can provide value to the people who need information and education on the insurance needs for financial risk protection.

Indonesian position in the global insurance industry can be said to have risen, it can be seen from the value of the premium and the growth of the policyholder compared to some other Asian countries. From this indicators of an increase in the value of premiums and insurance policy holders, it can be said that increased awareness of the Indonesian society in the insurance, it becomes an important point that the development of the insurance industry in Indonesia has become growing rapidly. In addition to the level of public awareness is getting better, to achieve the required growth is also the company's strategy in the face of global competitiveness.

Education of the public is not enough to continue to maintain the existence of an insurance company, an optimal after sales services is the key to successful insurance company can continue to exist in the future. Because the role of policyholders in providing information to the general public service of the insurance company become an important point for insurance companies to intensify brand image.

In a global perspective we are talking about the best practice seen from the experience of other countries that could be used as a benchmark as well as Indonesia's position in the global environment seen from indicators of insurance penetration rate. Through these indicators can be used by the insurance industry as a reference to continuously enhance the growth of insurance, especially life insurance in Indonesia.

The Synergize of experience insurance companies, insurance awareness and important information from this seminar, it will have a significant impact on the development and change of paradigm insurance in Indonesia in a positive direction. I hope with this seminar activity can be a positive provision for all participants, especially from the insurance company in other to maximize its resources in order to provide competitiveness in educating people about the importance of life insurance.

Indonesia

Contributed on Dec. 7, 2015

Mr. Agus Muharam

Position : Managing Director

Institution : PT Maskapai Reasuransi Indonesia, Tbk

Participated in : 2012

I attended a seminar organized by FALIA in November 2012 in the program "Top Management Seminar". Beside me, there are five participants from Indonesia.

Six of us stayed at the Yokohama Bay Sheraton Hotel, While the seminar was held at the headquarters of Daiichi and Training Center FALIA Tokyo. First impression was not forgotten that when we visited and toured the headquarters Daiichi Tokyo. Daiichi Headquarters is a historic building that once used by General McArthur of the United States during World War II and the building is very grand and unique that is still standing strong up to now.

Topics given to is still relevant today, namely ERM (Enterprise Risk Management). The Life Insurance Industry Now, according regulation issued by the Indonesia Financial Services Authority (OJK) that all commissioner and directors of non-bank financial institutions (IKNB) are required to have risk management certificate validated by National Board for Professional Certification.

The insurance market in Indonesia is still very large and growing, and this is evident from the growth of insurance premiums each year grew so did the number of insurance companies continues to grow. Today many regulations issued by the FSA order to encourage the growth of the insurance market in Indonesia.

We are confident that the training program organized by FALIA very useful for the insurance industry especially life insurance , and this proved to be a lot of alumni currently have been promoted to the top and middle management of insurance industry.

Happy Birthday FALIA 45th, FALIA hopefully more successful and can continue to organize training courses with topics of interest and uptodate.

Warm greetings to fellow colleagues seminar participant FALIA "Top Executive Seminar" 2012, may peer to peer is always healthy, successful and hopefully be able to meet at another time and place.

Indonesia

Contributed on Nov. 5, 2015

Mr. Ali Suhartono

Position : Corporate Communication & Legal Division Head

Institution : PT Asuransi Jiwa Central Asia Raya

Participated in : 2005

It's my great pleasure in extending our heartiest congratulations to The FALIA and Staff.

This is indeed a milestone to celebrate! Fifty three years of serving the life insurance industry is a great achievement.

I was the participant in summer of 2005. The training plays a crucial role in any insurance industry, especially in our company - CAR Life Insurance. Delivering knowledge, skill, information, and making commitment in a meaningful and relevant way that I have received from FALIA is even more important in our daily duties.

I would like to congratulate FALIA on the occasion of your 45th anniversary and the 53 years of outstanding success in a training program.

Selamat dan sukses dari Indonesia.

Contributed on Oct. 8, 2015

Ms. Liarny

Position : President Director

Institution : PT Asuransi Jiwa Mega Life

Participated in : 2015

I have recently read the emails from Alumni attending several seminars held by FALIA previously. I agree and happy to share that I had the same amazing time during my stay in Japan while attending the seminar "Individual Life Insurance Marketing Course" held by FALIA recently this year.

The seminar gave me a very useful & wide knowledge on life insurance in general. FALIA's staff overall were very helpful and friendly to us.

I myself as an alumna of FALIA feel very happy and proud of this e-mail magazine where we can always share and maintain our friendship with FALIA and also alumni as well.

Thank you and success always for FALIA.