

TENTATIVE

"Measures for the Aging Society" Course

(July 6 - 8, 2022)

The Problem Confronting the Insurance Company in the Aging Society

Date	Time*	Detailed Schedule
July 6 (Wed.)	13:00 - 13:45	Opening Address & Self Introduction
	13:45 - 15:30	"Overview of Senior Customer Protection in Japan's Life Insurance Industry"
	15:30 - 15:45	Intermission
	15:45 - 17:00	"Response to Covid-19 of Life Insurance Industry in Japan"
	17:00 - 17:20	Group Discussion
7 (Thu.)	13:00 - 14:30	"Marketing Strategy for the Aging Society"
	14:30 - 15:15	Intermission
	15:15 - 17:00	"Actual Sales Practice of the New Insurance Policies to the Seniors"
	17:00 - 17:20	Group Discussion
8 (Fri.)	13:00 - 14:45	"Nursing Care Business by the Insurance Company "
	14:45 - 15:00	Intermission
	15:00 - 17:00	Exchange of Opinions
	17:00 - 17:15	Closing Address

* Japan Time

<Time Difference>

Korea	0
China	-1
Malaysia	-1
Mongolia	-1
Philippines	-1
Taiwan	-1
Indonesia	-2
Thailand	-2
Vietnam	-2
Nepal	-3.25
Sri Lanka	-3.5
Uzbekistan	-4
Turkey	-6